

06 GOING SHOPPING

WATCH

A Watch the video. Answer these questions.

- 1 Which phone does the customer choose?

- 2 Why did the customer chose it?

- 3 Do you agree with their decision? Why / Why not?

B Compare your ideas with a partner.

C Look at the video script. What are the missing words?

D Watch again and check your answers.

PRACTISE PRONUNCIATION

A Practise the conversation in pairs.

B Which words or phrases are difficult for you? Tell a partner.

C Watch again and listen to the words / phrases that are difficult to say.
Ask your teacher to stop the video.
Repeat the word(s) / phrases.

D In pairs, practise reading the dialogue again.

KARAOKE

Watch the karaoke version and look at the video script. Act out the karaoke lines in *italics*.

VIDEO SCRIPT

Paul *Can I help you?*

Ava Yes, I'm looking to get a new phone.

Paul What phone have you got now?

Ava This one.

Paul Right!

Ava What?

Paul Nothing! It's just I haven't seen one of those
1 _____.

Ava Well, that's why I'm upgrading.

Paul Sure. Well, ² _____ *at the moment?*

Ava Z-mobile.

Paul *And what are your monthly payments?*

Ava Well ³ _____, but I spend around £25 a month, I guess.

Paul OK. Well, we could offer you something a lot better than that for a similar price, if you have a contract.

Ava ⁴ _____?

Paul OK. Well, there's this one – the Simsing Universe – which is £30 a month and then you have the latest version of the e-phone which is £35.

Ava *What's the difference* ⁵ _____?

Paul They look very similar.

Paul It's mainly marketing, to be honest. As a phone, this one is actually better than the e-phone. The battery lasts longer than the e-phone, even when you're surfing the net.

Ava OK.

Paul The e-phone probably has more apps and people say the design is nicer, whereas the Simsing one has a better camera. It's ten megapixels
⁶ _____ is just four.

Ava *Wow! And how many pictures*
⁷ _____?

Paul It's the same. They both have a big memory. You can store maybe 500 photos.

Ava OK. What about ⁸ _____?

Paul *How many can you offer me?*

Paul Well, with the Simsing we could give you 300 free minutes or 300 free texts as well as 500 megabytes monthly limit for the Internet, whereas the e-phone we are offering 100 minutes and 100 texts plus 500 megabytes. *Or you can upgrade to* ⁹ _____ *for five pounds more.*

Ava So, it sounds as if the Simsing is quite a lot less per month, but you get more and it's a better phone! Why does anyone buy the e-phone?

Paul Most people aren't interested in anything else. It's marketing.

Ava OK. ¹⁰ _____ *I'll take this one.*